



Massive Cost Saving Opportunities

With the removal of a few unused and unneeded licenses, companies can save an estimated 20-30%.



Software Audit Readiness

Ill-conducted software audits can cost companies millions that they may not have to pay.



Empowerment

All areas of IT are improved and made easier.

1. Conduct a SAM Maturity Assessment

Figure out where you are at before you get started, then you can figure out where to go.

2. Install a SAM Tool

Having a SAM Tool or Multiple is a great way to begin gathering your data. Make sure that you pick a SAM tool that can effectively monitor your software environment.

3. Have Someone who can Manage SAM

You will most likely need to hire someone who can help with the task, either hiring an in-house manager or hiring an external third-party.

This cannot be the side project of one of the IT staff members. If we want the job done right, we will need the right people for the job!

Don't lose all the ground you've made with software asset management so far. Keeping up with SAM means that you won't fall back into your old habits that called your attention to SAM in the first place.

Reinforce Good Habits

On-Going Saving

Until your software environment is perfectly configured, there will always be more opportunities to save and optimize value.

Become a master at software audits, contract negotiations and general software asset management.

Learning Opportunities